

Supplier Account Manager

Are you looking to take your career to the next level? Do you want to work in a growing company that provides boundless opportunity for growth? Are you looking for a place to propel your career and advance your skills? If yes to the above...keep reading!

Facilisgroup, is a fast moving, innovative SaaS company head quartered in St. Louis, Missouri. We are looking for an enthusiastic self-starter who loves to learn and work with people. This individual will have a full-time position working with the Supplier Relations Team driving relationships with our preferred supplier partners while also strategizing and identifying opportunities for growth with our preferred partners and our distributor partners.

Responsibilities:

- Monitors and generates the Supplier Relations department KPIs on a monthly basis
- Works towards driving revenue growth by partnering with accounts
- Cultivates strong, valued relationships with preferred suppliers and distributor partners
- Identifies potential in accounts by studying current business, evaluating additional needs of our partners and analyzing opportunities
- Collaborates as a strong team player within the Supplier Relations team
- Applies consistent prioritization in day to day tasks and accountabilities
- Applies strategic thinking in identifying opportunities and thinks outside the box
- Achieves FPC revenue goals

Qualifications:

- Bachelor's Degree and 1-2 years Account Management Experience or equivalent industry experience and 2+ years in an Account Management or Sales Role
- Promotional product industry experience a plus
- A positive attitude and willingness to contribute within a team
- Ethical approach to business
- Competitive drive
- Proven leadership abilities
- Creative and collaborative mindset
- Strong presentation skills
- Proficient in Microsoft Office Suite
- Proficient in Mac computer programs

Job Type: Full-time

If you are a highly motivated person and know that Facilisgroup would not be the same without you, please submit your cover letter (a must) and resume for review.

To apply, please send your resume to hr@facilisgroup.com.

We would like to thank all applicants for their interest, however only candidates under consideration will be contacted.



Equal Opportunity Employer

Facilisgroup is committed to treating everyone with dignity and respect. All applicants will be considered for employment without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.