

Partner Account Manager

Are you looking to take your career to the next level? Do you want to work in a growing company that provides boundless opportunity for growth? Are you looking for a place to propel your career and advance your skills? If yes to the above...keep reading!

Facilisgroup is a fast-moving, innovative and solution driven SaaS company located in St. Louis, Missouri. Our culture is high energy and we are looking for an enthusiastic self-starter who loves to learn and work with people. This individual will have a full-time position working with the Account Management Team driving relationships with our amazing partners while also analyzing needs and identifying opportunities for growth within these accounts.

Responsibilities:

- Drive Revenue
- Monitor Department KPI's
- Develop Lasting Relationships
- Meet sales revenue goals
- Team Player
- Build lifelong relationships
- Ability to Prioritize
- Identify potential in accounts by studying current business
- Identify and evaluate additional needs of our partners
- Analyze opportunities
- Presentation Skills
- Introduce new products and services

Qualifications:

- Bachelor's Degree and 1- 2 Yrs. Account Management Experience or Equivalent Industry Experience and 2+ years in an Account Management or Sales Role
- Successfully demonstrated success meeting sales targets and exceeding set quotas
- Industry experience a plus
- Assertive and positive attitude
- Ethical approach to business
- Competitive drive
- Proven leadership abilities
- Full-time availability – able to start asap



Additional Info:

Job Type: Full-time

Travel: Less than 25%

Equal Opportunity Employer

Facilisgroup is committed to treating everyone with dignity and respect. All applicants will be considered for employment without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.

We would like to thank all applicants for their interest, however only candidates under consideration will be contacted.