

# Rules & Regulations

January 1, 2020 - June 30, 2020 | July 1, 2020 - December 31, 2020

### **Main Incentive**

All eligible selling users will earn a percentage back for all purchases from participating suppliers during two sessions: January 1, 2020 - June 30, 2020 & July 1, 2020 - December 31, 2020.

## **Eligible Users**

Selling users as defined by the primary sales rep name on the job created in @ease. Owners are eligible.

#### How to Earn

- Only @ease purchases count towards this incentive. All outside purchses are forfeited.
- Drop ship, corporate, and program jobs are all eligible for this incentive.
- Session 1 eligible sales: POs created and issued to a participating Facilis preferred supplier January 1, 2020 June 30, 2020 and in 'AP Approved' status by July 14, 2020 at 11:59p CST are eligible for payout.
- Session 2 eligible sales: POs created and issued to a participating Facilis preferred supplier July 1, 2020
   December 31, 2020 and in 'AP Approved' status by January 14, 2021 at 11:59p CST are eligible for payout.
- REBATES CPO's cut for rebate reconcile must be flagged to avoid overall company deduction for Stash the Cash payout.

## **Participating Preferred Suppliers**

January 1, 2020 - June 30, 2020

US Canada

Alphabroder
Bullet
Debco
Alphabroder
Bullet
Debco

Hit Promotional Products

Hit Promotional Products

Hub PenHub PenJournalBooksJournalBooksLeedsLeeds

Leeds
Logomark
Primeline
Primeline
Spector & Co
SanMar
St. Regis Group

Spector & Co Trimark

Sweda Trimark

<sup>\*</sup>Percentages by Supplier can be found by clicking on the Stash the Cash tally on your Dashboard.



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## Winnings & Reports

- Earned dollars will be calculated for all eligible Sales Reps and combined into one (1) check that will be issued from Facilisgroup to the company of each participating Facilisgroup Distributor Partner. A company report will accompany the check that includes a summary detail of how much each Sales Rep earned. Note, any negative CPO's not properly flagged will deduct from this total payout.
- Distributor Partners will run the earnings for each Sales Rep through pay roll as a bonus and issue no later than September 16, 2020 for session 1 and March 19, 2021 for session 2.
- At the discretion of the Owner, funds may be redistributed to account for team selling or sales assistants. This must be communicated internally. All funds however, must be distributed to employees at your company. Dashboards in @ease and final reports sent with the company check will not reflect the redistribution model should yous decide to do this.
- Each Distributor Partner has the option to opt out of the incentive. Please note, you cannot choose to opt out from just one of the participating suppliers.
- Supplier exceptions or arrangements by partner are not permissible and is subject to forfeiting the opportunity to participate in the Stash the Cash incentive.
- If you wish to opt out, please submit your request to incentives@facilisgroup.com.

#### What Else to Know

- Employees must be employed by a Facilisgroup distributor partner at the time checks are distrubuted to be eligible to receive their earnings.
- You must be in good standing and an active Facilisgroup distributor partner at the time of payout to receive your earnings.
- Participating Facilis preferred suppliers are subject to change.
- All Facilisgroup distributor partners are eligible to participate in the Stash the Cash incentive from the date of implementation.
- The rules of this incentive are subject to change.
- All federal, state and local rules, regulations, and taxes apply. Void where prohibited.